

## FINANCIAL CONSULTANT

1ST SUMMIT BANK, selected as one of the “Best Places to Work in Pennsylvania” from 2001 thru 2020, is in search of a highly motivated individual seeking full time employment in our Trust and Investment Department.

We are a growing community bank that prides itself on creating a personalized experience for our customers, providing exceptional customer service, and developing and expanding customer relationships.

Responsible for generating new business; prospecting, making presentations, selling and establishing customer relationships; may be assigned a geographic territory to develop business through the bank branch system and centers of influence; will be part of the Trust and Wealth Management Group; responsible for achieving customer service and sales goals through the sale of non-deposit investment and insurance products through Infinex investments while strictly adhering to corporate and regulatory guidelines; provide expert guidance and innovative solutions for the planning needs of individuals and businesses in the areas of retirement planning, investment and insurance services, estate planning, education funding, and employee benefits; attends sales meetings and conducts training as needed to help educate other business lines; reports production results and activity to supervisor; assists the Wealth Management Department Manager to achieve the Department’s goals and the Bank’s Mission Statement. Other duties may be assigned.

Successful candidate will have the opportunity for performance driven, upward growth with a dynamic company that is constantly expanding and growing. We offer an attractive salary and excellent fringe benefit package.

### Qualifications:

- Degree or equivalent;
- Minimum of five years’ experience as a Financial Consultant;
- Must have life, health, Series 6 or Series 7 licenses;
- Excellent knowledge of numerous investment vehicles;
- Existing book of business and Series 65 or Series 66 license are preferred;
- Strong computer skills, including Microsoft Office Suite.

Please submit your resume via email at [HR@1STSUMMIT.com](mailto:HR@1STSUMMIT.com) or reply in strictest confidence, in writing to:

1ST SUMMIT BANK  
Human Resources Dept.  
P.O. Box 5480  
Johnstown, PA 15904

1ST SUMMIT BANK is an Equal Opportunity Employer of women, minorities, protected veterans and individuals with disabilities.